

## Message Text

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50

ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 L-03 CIAE-00 INR-10

NSAE-00 RSC-01 /051 R

66603

DRAFTED BY: COM/BEWT/USSR/JKADILIS  
APPROVED BY: EB/OCA/REP:RCJORGENSEN  
COM/BEWT/USSR/HWHEISS  
STATE EUR/SOV/JCOLBERT  
EB/EWT-OSANDERSON  
EUR/EE-EESEGALL

----- 093674

R 281729Z SEP 73  
FM SECSTATE WASHDC  
TO AMEMBASSY MOSCOW  
INFO AMEMBASSY VIENNA  
AMEMBASSY WARSAW

UNCLAS STATE 193533

E.O. 11652: N/A

TAGS: BFOL, BPRO, BTRA, UR

SUBJECT: PHILIP MORRIS DEVELOPMENTS

1. WALTER SURREY OF SURREY, KARASIK AND MORSE, ADVISED  
DR. AYKAZYAN AND MADAME MOURZANOVA BY TELEX ON SEPTEMBER  
26 AS FOLLOWS:

"YOU WILL BE INTERESTED TO KNOW THAT ON SEPTEMBER 24  
PHILIP MORRIS SIGNED LICENSING AGREEMENT IN POLAND WITH  
AGROS AND ZPT FOR PRODUCTION AND MARKETING IN POLAND OF  
MARLBORO, WITH PRODUCTION SCHEDULED TO START IN DECEMBER.  
PHILIP MORRIS IS, OF COURSE, PREPARED TO DEVELOP COMPARABLE  
ARRANGEMENTS WITH SOVIET UNION."

2. THIS IS FIRST LICENSE AGREEMENT AND PRODUCTION OF  
AMERICAN CIGARETTE IN EASTERN EUROPEAN COUNTRY. WOULD  
APPRECIATE EMBASSY ASSISTANCE IN FOLLOWING UP ON THIS IN  
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LIGHT OF FORTHCOMING MEETING OF EXPERTS OF PHILIP MORRIS

IN SOVIET UNION NOVEMBER 27-DECEMBER 7. IN THIS CONNECTION  
SURREY RECALLS EMBASSY'S SUGGESTION THAT A SUCCESSFUL  
UNDERTAKING IN POLAND MAY FACILITATE ACCESS TO THE  
SOVIET MARKET. KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE193533  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** COM/BEWT/USSR/JKADILIS  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Locator:** TEXT ON-LINE  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kelleyw0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 01 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <01-Oct-2001 by maustmc>; APPROVED <06 MAR 2002 by kelleyw0>  
**Review Markings:**

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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PHILIP MORRIS DEVELOPMENTS  
**TAGS:** BFOL, BPRO, BTRA, UR  
**To:** MOSCOW  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005